



FIND YOUR YES

- From listing to marketing to concierge services, we've assembled highly qualified experts in every aspect of your home sale.



FIND YOUR CONNECTION

OUR TEAM

WE WORK SMARTER

Passionate. Enthusiastic. Attentive.
Transparent. Honest. We're the people
you can count on to manage your sale.
Every member of our team has one sole focus
and that's getting you the results you want.

A SPECIALIST TEAM MODEL

From listing to marketing to concierge
services, we've assembled highly qualified
experts in every aspect of your home sale.
Our team delivers a top tier collaborative effort
that you can't find in any one agent alone.

DIRECT AND RESULTS DRIVEN

From day one, we set expectations and
deliver on our promises. We approach each
transaction with your best interests in mind.
We don't waste time telling you what you want
to hear. We tell you what you need to hear.

NATIONAL REACH, LOCAL APPROACH

The Young Team's extended network of industry experts
coupled with the extensive knowledge of agents that
grew up in the communities we serve guarantees you a
selling experience that's highly professional and
distinctively personal.

HONORING OUR CORE VALUES

We are people of action. We persist without exception.
We approach our work with a servant's heart. Who we
are and the way we work goes well beyond the typical
realtor experience.

SERVING FAMILIES, COMMUNITIES

We determine our success not in houses
sold, but in families served. As a company,
we invest our time and efforts in strengthening
our communities through our work with school
and neighborhood-based charitable organizations.

FIND YOUR CONFIDENCE

OUR EXPERTISE & EXPERIENCE

WE PAY FOR OURSELVES

Not only does selling your home for more money in less time net you the price and experience you want—it guarantees the cost of our services is covered. With 2,755 properties sold, and at least that many satisfied clients, our numbers prove that our sellers are getting their money's worth.

HELPING 622 FAMILIES ACHIEVE \$169 MILLION IN SALES VOLUME IN 2021

While most real estate agents sell just 10 homes each year, Young Team agents sell an average of 59 homes a year for \$15 million in volume. These statistics communicate both the substantial volume of dollars we've garnered for our clients as well as our ability to help a significant number of families accomplish their goals.

RANKED #1 IN OHIO AND #24 NATIONALLY BY REALTRENDS AND AMERICA'S BEST

Industry awards and accolades are great, but we find the truest measure of our success is found in the appreciation and gratitude from our satisfied customers. More than 900 of our clients have left us 5-star reviews on Google and it means the world to us.

WE SELL HOMES 2X FASTER— IN AN AVERAGE OF 23 DAYS

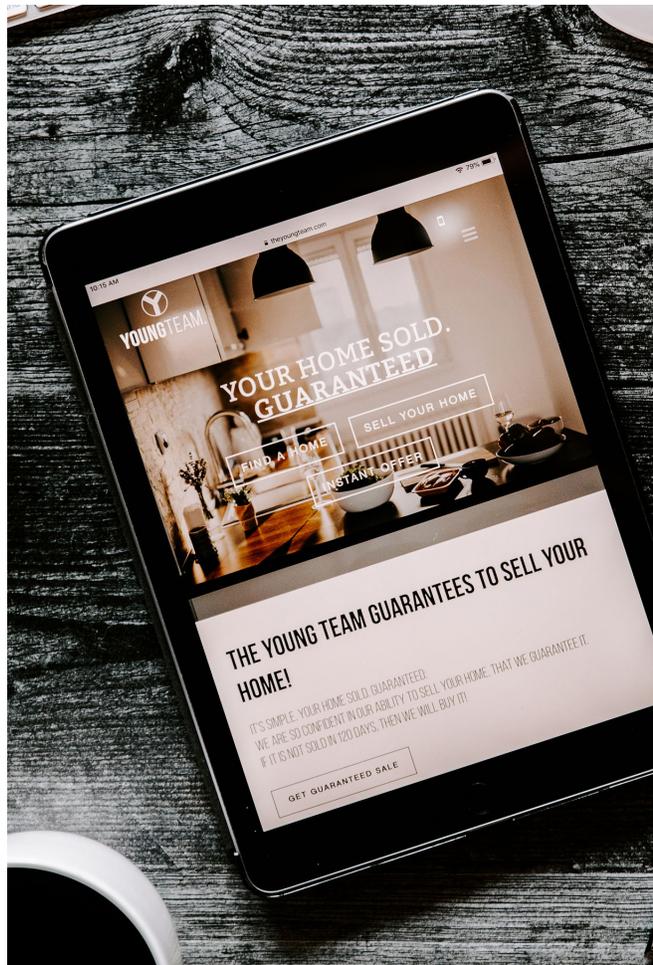
When you decide to sell, we sell. For the right price. In the right time frame. Completing transactions in under 30 days is our goal and we're continually making that happen. While the rest of the market typically sells in 46 days, we often cut that time in half.

WE SELL HOMES FOR 3% HIGHER

Establishing the proper selling price at the start dictates the outcome of your sale. Our expertise and guidance will minimize overpricing mistakes and the resulting negotiations and reductions. Our study of home sales in Northeast Ohio shows that Young Team agents sell homes 3% higher than market average. On a \$250,000 home, this comes to \$7,500. We can net you the price you want and deserve.

25+ YEARS OF SELLING EXPERIENCE

We've aligned ourselves with Keller Williams, the #1 brokerage in the world. This partnership gives us access to expertise and a significant referral network. It gives you the confidence of working with an experienced local team and a trusted global brand.



FIND YOUR BUYER

OUR MARKETING STRATEGY

WE CREATE EFFECTIVE CUSTOM MARKETING PLANS

In an everchanging marketplace, our strategic use of technology, advertising and networking maximizes your property's exposure. We ensure your home will be highly visible which leads to greater traffic, higher demand and ultimately, a higher price.

ESTABLISHING AN ONLINE PRESENCE

We'll create a custom micro-site for your property, feature it on all Young Team digital platforms reaching more than 6,000 visitors each month, and promote on 300+ sales sites including Zillow, Homes.com and Realtor.com.

MADE TO MOVE

We utilize premium photography, Matterport 3-D software, video and virtual tours to present homes in the best possible light.

ADVERTISING WITH MULTIPLE TOUCH-POINTS

From broadcast and streaming exposure that drives traffic to our listings to hyper-targeted digital and social media placements, we share your property with qualified buyers through a variety of high-engagement communications.

PREMIUM YARD SIGNS AND BROCHURES

In person, our branded signs and materials have stopping power. Plus, links to our 24-hour information number immediately directs inquiries to our agents on call.

RELATIONSHIP-DRIVEN CAMPAIGNS

We utilize our personal networks and databases, email campaigns and celebrity endorsements in a grassroots effort to put your home in front of motivated buyers.

FIND YOUR SOLUTION

PROGRAMS & POSSIBILITIES

You expect success. We guarantee it. Say goodbye to risk and uncertainty.
We elevate and streamline the selling experience.

1) EASY EXIT LISTINGS

- No long-term contracts
- Terminate your listing agreement at any time without penalties or fees
- Our most popular choice for helping sellers net the most amount of money

2) GUARANTEED SALE PROGRAM

- We'll sell your home within 120 days or we'll buy it
- An excellent option for sellers also purchasing a Young Team property
- Initial list price of home must not exceed \$500,000
- Some restrictions apply

3) FLASHHOUSE INSTANT CASH OFFER

- Fast, easy and stress-free selling option
- Receive a fair, cash FlashOffer™ within 24 hours
- No showings, open houses, repairs, fees, contingencies, double-moves or double-mortgages
- Choose your closing date
- Concierge support from offer to close

FIND YOUR YES

YOUNG TEAM DELIVERS

Once again, results are the best representation of the experience the Young Team continually provides.

“Their professionalism, attention to detail, honesty, commitment, and dedication make them your best choice when selling your home. They were always reliable, ready to answer questions, and provide support. You can’t go wrong with the Young Team!”

- DEENA BROWN

“The team worked very well together from the start. Extremely responsive, always positive, and incredibly knowledgeable, I couldn’t be happier with my experience. Would definitely choose this team again, no question.”

- JERIMY BROCKWAY

“They were progressive, unconventional and extremely expert in their approach...and they succeeded! The house sold quickly for more than what other realtors were even willing to use as a listing price.”

- JENNIFER WHITNEY

THE BEST POSSIBLE EXPERIENCE

A cohesive, qualified, professional team. Aggressive marketing plans. Plus, the willingness to channel every possible resource we have into selling your home on your terms. That’s the top-notch experience with guaranteed results that you’re looking for. And you’ve found it right here.



YOUNGTEAM.

“We’d love the opportunity to sell your home and deliver the outstanding results you deserve.”

RYAN YOUNG & THE YOUNG TEAM

kw GREATER
METROPOLITAN

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